



ATEL SOLUTIONS LTD  
**COMPANY  
PROFILE**

# ABOUT US

Atel Solutions Limited is a professional ICT integrator providing end-to-end digital infrastructure, systems integration, and end-user computing solutions to organizations across Kenya and the African region.

We partner with public institutions, private enterprises, NGOs, and SMEs to design, supply, implement, and support technology solutions that enhance productivity, improve security, and enable sustainable organizational growth.

Our approach combines deep technical expertise, industry best practices, and a strong understanding of practical, scalable, and sustainable technology environments.





## **Our Vision**

To be a leading ICT integrator in Africa, recognized for driving digital transformation, operational excellence, and sustainable growth for businesses of all sizes.

## **Our Mission**

To deliver reliable, innovative, and scalable ICT solutions that empower organizations to operate efficiently, securely, and competitively in a digital-first world.

## **Our Delivery Approach**

Atel Solutions Limited adopts a client-centric and results-driven methodology to ensure maximum value from every engagement:

### **1. Understanding Business Needs**

We engage closely with our clients to assess operational challenges, business objectives, and existing technology gaps.

### **2. Designing Tailored Solutions**

We develop customized, future-ready ICT and end-user computing solutions aligned with industry best practices and organizational goals.

### **3. Seamless Implementation**


We deploy solutions efficiently while minimizing disruption to business operations.

### **4. Training & User Adoption**

We provide comprehensive training to ensure end users fully adopt and maximize the value of implemented systems.

### **5. Ongoing Support & Optimization**

We offer continuous technical support, system monitoring, and performance optimization to ensure long-term reliability and security.



# OUR SERVICES

## *Audio-Visual & Interactive Display Solutions.*

We design, supply, and install cutting-edge audio-visual solutions that enable unified communication and collaboration.

Our solutions are ideal for boardrooms, command centers, retail environments, learning institutions, places of worship, and public venues.



## *Unified Communications & Collaboration.*

We enable seamless communication and collaboration by integrating modern unified communication platforms that connect teams anytime, anywhere.



## ***ICT Security & Surveillance Solutions.***

We deliver comprehensive ICT security and surveillance systems designed to ensure the safety of people, assets, and infrastructure.

Our solutions are compliant, scalable, and suitable for commercial, industrial, and public environments.



## ***Networking & Data Infrastructure.***

We build robust, secure, and high-performance network infrastructure that forms the backbone of modern digital operations.

Our infrastructure solutions support high availability, scalability, and future growth.



## ***Smart Automation Solutions.***

We deploy intelligent automation systems that enhance efficiency, security, and data-driven decision-making in residential, commercial, and enterprise environments.



## ***End User Computing (EUC) Supplies & Solutions.***

We supply, configure, and support a comprehensive range of end-user computing equipment that enables productivity, collaboration, and secure digital work environments.

Our EUC solutions are sourced from reputable manufacturers and tailored to meet organizational performance, security, and lifecycle requirements.



## *Power Backup Solutions.*

Supply, installation, and ongoing maintenance of UPS systems, generators, and solar power systems—providing dependable backup and sustainable energy solutions.



# OUR CLIENTS



Siaya County Assembly



NEW KENYA PLANTERS  
CO-OPERATIVE UNION  
FARMER CENTRIC • TRANSPARENT • ACCOUNTABLE



CHAI SACCO  
— count on us —



AFRICA NAZARENE  
UNIVERSITY

# OUR TECH PARTNERS



# CONTACT US

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